

Travel **bulletin**

Giving agents the edge

USA

Discover a melting pot
of adventure from
across the pond!



MORE IN...

Agent Bulletin

Win a GoPro with Nova Scotia
Tourism's incentive **Pg.7**

Elite Conference

More on Elite Travel Group's
conference in Cordoba **Pg.12**

Single Travellers

Solo holidays, from cruises to
beach breaks **Pg.21**



Cat Reeves, Holidays Please

The recovery of
homeworkers **Pg.14**

Let us *inspire* your customers' next holiday

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HOLIDAYS

Over **300 holidays** available and **25 destinations** to choose from throughout Europe!

Fully escorted coach holidays throughout Europe

Short Breaks

These fun-filled mini breaks take in the best of France, Belgium, Holland and more.

21 breaks from £419^{pp}

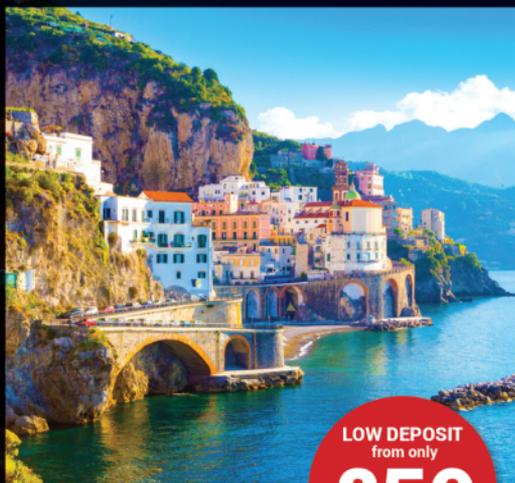


2024 DEPARTURES NOW ON SALE

Grand Explorer

Spanning over 8 to 19 days, these once-in-a-lifetime holidays visit a multitude of destinations.

25 breaks from £1059^{pp}

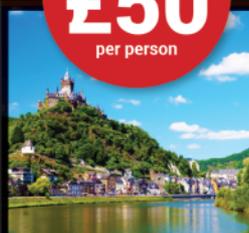


LOW DEPOSIT from only **£50** per person

River Cruises

Your customers can discover the destinations dotted along Europe's most enchanting waterways.

13 breaks from £579^{pp}



Our BRAND NEW 228-page brochure, features...

- 4-day short breaks to 19-day grand tours
- Over 20 NEW tours inside
- 25 remarkable destinations to choose from including Austria, Italy, France and Spain
- Rail experiences, solo traveller tours, festive holidays, river cruises, plus much more
- 1000s of departure dates available including 2024
- Inspiring itineraries featuring fantastic excursions

Our FULLY ESCORTED COACH HOLIDAYS include:

- ✓ Luxury coach travel
- ✓ Meals
- ✓ Excursions
- ✓ Porterage at the hotel
- ✓ FREE local joining points



NEW BROCHURE OUT NOW!

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HOLIDAYS

YOU'RE IN good company

To order your bulk brochure supplies visit BP Trade-Gate

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HOLIDAYS | YOU'RE IN good company



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The latest travel industry news.



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YOU TRAVEL PIX MIX

All the action from YouTravel's roadshow!



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USA

Outdoor adventure and city escapes from across the pond.



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WINTER SUN

Get your clients excited for a winter break in the sunshine.



BUCKET LIST BRITS

Research from Accor reveals British travellers' European bucket list destinations.

NEW RESEARCH commissioned by ALL – Accor Live Limitless – Accor's lifestyle loyalty program, reveals British travellers' European Bucket list includes seeing the Northern Lights, the Eiffel Tower and Scotland's Loch Ness.

A poll of 2,000 adults found Italy is a place people are keen to visit, with Pompeii, Lake Como and the Colosseum taking up three of the top four in the ultimate wish list. Destinations such as Iceland's Blue Lagoon, Germany's Black Forest and Stonehenge are also sought after.

During the typical year, Brits visit an average of three European destinations and 21% are planning to tick something off their bucket list in the next 12 months.

Three in 10 adults (29%) currently have a bucket list of sites and places they want to visit, which they predict will typically take 11 years to complete. A fifth (21%) believe having a bucket list or travel wish list is

good for their mental health as it makes them feel inspired and gives them something to look forward to.

Travellers want to do more than just see a place, they want to be part of the destination and dream of experiences including travelling on the Orient Express, sledging with huskies in Lapland and sailing around Greek islands. Castles are the number one landmark people are most interested in seeing when they travel, followed by wild nature, and bodies of water.

On average, 37% of the typical bucket list is European and 34% admitted there are plenty of places in Europe they are yet to explore.

When it comes to traveller types, 39% feel they are relaxed, while 35% describe themselves as cultured and 31% believe they are outdoorsy. A further 26% travel for food and 26% seek adventure. Since the pandemic, 16% of those polled in Accor's study have wanted to see more of Europe.



Published by :
Alain Charles Publishing (Travel) Ltd
University House, 11-13 Lower Grosvenor
Place London, SW1W 0EX

Printed by: Buxton Press
Subscriptions are £125 p.a.
£195 overseas
ISSN: 0956-2419



020 7973 0136

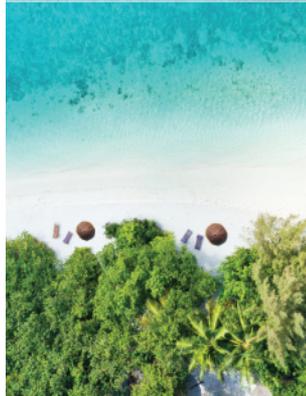
www.travelbulletin.co.uk



18th Oct
Cruise Showcase
Hull



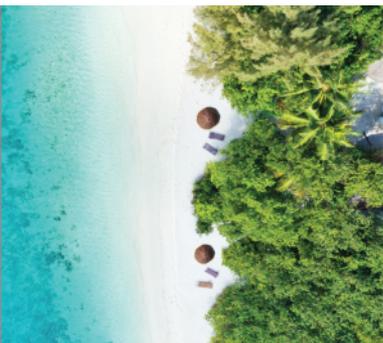
16th Nov
Indian Ocean showcase
Kingston



23rd Jan
Africa Showcase
Oxford



15th Nov
Indian Ocean Showcase
Chelmsford



Star Clippers releases printed brochure

STAR CLIPPERS has launched a paper brochure for the first time in three years, which includes three new ports of call within its summer 2023 sailing programme.

The company temporarily halted production of brochures, however, now, a number of UK travel agencies will receive paper copies, and everyone signed up to the company's mailing list will receive

the brochure in an electronic format.

As well as the return of firm favourites, Star Clippers has announced new ports of call in the southeastern French town of Le Lavandou and Spanish ports of call in Saint Carles de la Rapita and Tarragona.

Agents can order their supply of the new Star Clippers brochure on Tradegate.



Anguilla lifts all COVID-19 entry protocols

ANGUILLA'S MINISTRY of Health has announced further changes to the island's entry protocols, as the island aims to promote living with Covid-19.

Effective from now, all visitors, whether vaccinated or unvaccinated, are no longer required to present a Covid-19

test to the airlines on check-in and on arrival at the ports of entry on Anguilla.

To note, visitors transiting through St. Maarten to travel to Anguilla are required to adhere to St. Maarten's entry requirements.

www.ivisitanguilla.com

CLIA announces 2023 conference dates and details

CLIA UK & Ireland has revealed its 2023 conference will be held from May 12-14 in Southampton.

The conference, the 15th to be held and the largest annual travel agent event of its kind in Europe, will include multiple ship visits, conference sessions, a trade fair and a celebratory dinner.

In addition to the conference, on May 11, CLIA is adding a new half-day training session for new to cruise agents. The in-person session will include sales training and product updates to support selling cruises, and can be booked when conference registration opens.

The conference will open for registrations later this month.

For more information, visit www.cruising.org

LA Tourism targets UK market

LOS ANGELES Tourism invites visitors to discover what's "Now Playing" in the City of Angels with the kick-off of a creative new advertising campaign.

Shot on location at



several iconic L.A. sites, the creative combines live-action film, music, animation and voiceover to create a mix of campaign content. The video features L.A. highlights such as the Hollywood Walk of Fame, The Los Angeles County Museum of Art, The Music Center and Venice Beach. *Watch the new ad here: www.youtube.com/watch?v=ZvUFPoa0Dhc*

See the splendors of Egypt with MSC Cruises

MSC CRUISES has announced that it will offer an enriched Red Sea seven-night itinerary with MSC Splendida for the winter 2022/2023 season with 33 shore excursions available including the addition of Cairo, Egypt, and three embarkation ports in Sokhna Port and Safaga in Egypt plus Jeddah in Saudi Arabia.

MSC Splendida's seven-night sailings call at Sokhna Port, Safaga for Hurghada and Luxor, Egypt; Aqaba for Petra, Jordan; Jeddah for AIUla, Saudi Arabia and Yanbu, Saudi Arabia.

The line also revealed a seven-night holiday experience under its 'Fly&Cruise' programme with a two-night pre-stay in Cairo before the seven-night voyage.

An extended 13 hour stay in Sokhna Port, Egypt allows for trips to the Great Pyramid of Giza.

www.msccruises.co.uk

Mytraintravel offers agents new service

THE SNCF has launched its new B2B online booking tool.

This website provides access to the entire range of products from the SNCF family, with access to group bookings now available for agents.

The website also offers training opportunities, webinars, newsletters and fact sheets for agents' convenience.



Virgin
VOYAGES

Brilliant To Do
Business With

We didn't just build a cruise; we set out to create a revolutionary way to explore the world. Virgin Voyages is a new wave in cruising, and you and your Sailors will love what it means to **Set Sail The Virgin Way**.

Our four gorgeous lady ships—Scarlet Lady, Valiant Lady and, debuting in 2023, Resilient Lady and Brilliant Lady—are exclusively adult, with elevated experiences curated with adults in mind. Plus, all our voyages always include over \$600 in extras, like dining at 20+ eateries, WiFi, essential drinks, tips, and group fitness classes.

We have to admit that our suites are pretty sweet, too; putting your Sailors at the helm of VIP treatment, our Tom Dixon-designed RockStar Quarters are the most exclusive, top-tier luxury living at sea — from 24/7 personal agents and bottomless in-room bars to sprawling terraces for lounging under the seafaring moonlight.

This exceptional attention to detail means that we've also ditched buffets to bring your Sailors fresh flavors and unexpected pairings with made-to-order food. They'll dine on churrasco steak and lemon cheesecake at The Wake, mezze-style bites and glasses of rosé in the open air of The Dock, or your Sailors can get their crew together for a lively Korean BBQ free-for-all at Gunbae—all with views of the waves.

Finally, our sailings are transformative travels. See your Sailors exploring Spain's stunning coastal hotspots, island hopping from Santorini to Mykonos, or sipping Chianti on the cobble-lined streets of Italy. We've curated itineraries featuring longer port stays and overnights in some of the most idyllic islands and effervescent cities across the world.

Now We're Voyaging, and it's time to send your Sailors to see for themselves what it means to **Set Sail The Virgin Way**.

Shane Riley
VP International Sales
Virgin Voyages



AGENT INSIGHT

SANDRA MURRAY

NORMANTON, YORKSHIRE

I NEED your help. I'm trying to keep Yorkshire in the limelight after the Yorkshire Ball. I was thinking of having a Santa's Xmas Party on Thursday, December 15 at the Village Hotel. So far, Yorkshire has raised £107,000 in the last 23 years I've been doing the ball and I thought it would be great if we could raise another £3,000, bringing the total up to £110,000. This means that we will be able to include a Dementia charity as well as animals. So, the details are: red carpet; arrival glass of fizz or bottle of beer; three-course Christmas meal and five bottles of wine on each table; DJ and disco; centre pieces on tables; and Christmas novelties and crackers. The price per table is £795 and for single tickets it will be £79.50. Please email me if you are interested at s.murray922@btinternet.com. Lets keep Yorkshire on the map!

In other news, I'm really excited, as this week I have been invited on a press trip to Las Vegas. I will be staying at the Resorts World Las Vegas Hotel and Sahara Las Vegas Hotel and I will flying with BA from Heathrow.

Another U.S destination I would love to visit is Denver. I've got hooked on a programme called 'Dr. Jeff: Rocky Mountain Vet', which comes on the telly at 4pm daily. Dr. Jeff does amazing work on animals, especially those owned by homeless or poor people. His help means that the animals have another chance at life, due to the owner's lack of funds they would have to have their animals put to sleep. His team are also amazing – I think that's as good as any reason for wanting to visit.

I am glad to report that a lot of the agents I have spoken to seem to be getting busier, with many new bookings coming through, so don't believe everything you hear on the news. Keep being positive!



Leger Holidays releases 'Europe and Worldwide' brochure for 2024

A 228-PAGE brochure is the latest offering from Leger Holidays, showcasing hundreds of holidays across Europe and the world throughout 2023 and 2024.

All holidays include escorted coach travel, hotel accommodation with breakfast, select excursions and other meals.

Agents can order the brochure via the BP Trade Gate or view online, with holidays available to be secured with £50 per person deposits.

www.leger.co.uk

News Bites

- EXPEDIA GROUP has announced enhanced features to help travel advisors prepare for the holiday travel season, this includes extension of Expedia's Live Agent Chat to advisors.
- SIYAM WORLD is celebrating its first anniversary, kicking off birthday celebrations from October 28, 2022.
- WINTER EFTELING is returning to the fairytale theme park for the 24th consecutive year, with the park's ice rink returning.



NORWEGIAN CRUISE Line has announced the elimination of testing, mask wearing and vaccination requirements, which came into effect on October 4, 2022. "Many travellers have been patiently waiting to take their long-awaited vacation at sea and we cannot wait to celebrate their return," said Harry Sommer, NCL's president and CEO. The cruise line will continue to follow destination guidelines. www.ncl.com

AGENT INCENTIVES

- WENDY WU is offering triple points for each Japan booking made by an agent in the month of October. In addition to this, agents can earn double points for any other destination booking. Agents can book via the booking website: www.wendywu.co.uk/agents
- DRIVEAWAY'S latest incentive means that agents who book with the company between now and December 31, 2022, have a chance to win a £500 voucher. Bookings must be a minimum of seven days, and the winner will be contacted in early 2023. www.partners.drive-away.com
- IF ONLY is offering agents up to £330 of My Loyalty Card Enhanced Earnings when they make a booking for selected properties in conjunction with AMR Collection. Agents who make a booking for all Dreams Resorts & Spas, Secrets Resorts & Spas or Zoetry Resorts & Spas between now and October 31, will automatically receive an additional £30 on top of their usual My Loyalty Card Enhanced Earnings when they process their claim, taking the total amount of My Loyalty Card Enhanced Earnings up for grabs with the operator to £330. Agents can visit www.ifonly.net/agent-incentives to learn more.
- FROM NOW until October 23, any agent booking a 2022 or 2023 flight or rail inclusive ATOL protected package directly through A-ROSA, will automatically earn a £50 Love2Shop voucher. The more bookings that are made, the more vouchers an agent will receive. www.arosa-cruises.co.uk



AGENT BULLETIN



LONDON'S WEST End show **Wicked** has launched **Wicked Direct**, a new sales and distribution platform for travel agents. Agents are guaranteed access to exclusive prices and seat locations from a real-time ticket inventory. In addition, **Wicked Direct** offers access to products such as a 'Wicked Afternoon Tea' at the Clermont Hotel and access to a host of other West End shows. www.wickeddirect.co.uk

Travel **bulletin**

COMPETITION

Win a two-night stay for two in the Maldives at Mukunudu Resort by answering a series of questions!

Find out more at www.travelbulletin.co.uk/competitions



AGENT TRAINING

- RENTYL RESORTS is inviting agents to update their product knowledge with dedicated training sessions from its UK-based sales team. Arming agents with the details of current offers, discounts, and incentives; updating them with valuable product information; and providing handy selling tips, these sessions will be important in ensuring agents can confidently and successfully sell Rentlyl Resorts' Orlando based property portfolio. Agents can set up a personalised session now by emailing Suzy Trott on suzy.trott@rentyl.com.
- REGENT SEVEN Seas Cruises unveils a webinar series – 'Grow Your Regent Business' – for its network of UK travel partners. Hosted by Regent Seven Seas Cruises' global vice president of marketing, Caroline Smith, and senior director of sales, UK, Paul Beale, the three-part series aims to give its network of travel partners the skills to earn some of the highest commissions in the industry. Following the final webinar, agents will be given a special offer to utilise along with the insight gained. www.rssc.com/consumer-segmentation-webinar-series-uk
- TOURISM NOVA Scotia is offering agents a chance to win a GoPro by completing the Nova Scotia online training course. All those that complete the training by October 19, 2022, will be automatically entered into the competition. The course can be found at www.novascotiauk.experttraining.eu/en/.
- THE ARIZONA Office of Tourism is highlighting its e-learning platform for UK agents, "Arizona from A to Z". Anyone who registers and completes the training will automatically be entered to win £100 worth of Love2Shop vouchers. www.arizonafromatoz.co.uk
- AGENTS WHO complete Kennedy Space Center Visitor Complex's UK Travel Agent Training Programme can claim complimentary entrance passes on completion. www.travelbulletin.com/travelgym
- VISIT TAMPA Bay Travel Agent Training Academy comprises of two modules, giving agents the latest product updates and details on this popular part of Florida. www.VisitTampaBay.com/Academy

CV Villas launch 40 new properties

CV VILLAS has seen a 173% increase in trade bookings for August 2022, compared to 2019.

Following an 150% increase in Greece and a 75% increase in Italy, the company is introducing 40 new villas across European destinations.

Business development



manager, Chris Etheridge, said, "It's fantastic to see such a large surge in the bookings this summer which highlights the continued rise in popularity for villa holidays.

"In addition to adding more bespoke villas to the collection, we are delighted to be launching a brand new customer experience department which will provide an enhance concierge service to agent partners and their customers in order to put the CV Villas ethos of unparalleled service and unforgettable villa holidays at the very centre of the teams everyday role."

One example of a villa on offer is in the countryside of Puglia, Italy. With a garden and a pool, the villa is within easy reach of beaches and historic towns, and the property sleeps up to eight people across four bedrooms. This is from £1,256 per person, including flights. www.cvvillas.com



COOK ISLANDS Tourism has launched a comprehensive travel guide detailing what travellers can experience across the country's 15 islands in the South Pacific. Featuring more than 450 information-rich articles, the free online travel guide is the largest guide to the Cook Islands to date. It enables readers to learn more about the culture and natural wonders. www.cookislandspocketguide.com

Advantage Travel Partnership to raise UK travel profile in new deal

BRITAIN'S LARGEST independent agent consortium has teamed up with the Specialist Travel Association to draw attention to the major issues facing UK agents.

The partnership will raise the profile of the UK outbound travel industry and draw political attention to the intense issues facing its members.

Uniting more than 700 leisure and business travel agents with 270 brands from AITO's (The Specialist Travel Association) operators,

the partnership will establish a lobbying group focusing on the smaller businesses in the UK's outbound travel sector.

CEO of The Advantage Travel Partnership, Julie Lo Bue-Said, commented, "I am delighted to be joining forces with AITO and its SME's. to take forward our vision and to support our combined memberships as the industry continues to face serious challenges."

www.advantagemembers.com

Kenya Tourism Board launches UK campaign

THE KENYA Tourism Board (KTB) has launched the European phase of a global marketing campaign in the UK. The 'Real Deal Kenya' campaign aims to reinvigorate Kenya's tourism industry by showcasing a wide variety of experiences on offer.

The UK campaign offers travel incentives and offers from four operators; Audley, Trailfinders, Newmarket Holidays and Alfred&. Online and audio advertisements, a partnership with Independent.co.uk, a strong social media presence and Youtube adverts are all included in the campaign.

www.magicalkenya.com



SunExpress expands route network

LUFTHANSA AND Turkish Airlines joint venture, SunExpress, has expanded its flight portfolio from the UK to add Newcastle and Bristol to its route network for the summer 2023 season. The airline has also added 10,000 seats for the UK market to meet demand.

www.sunexpress.com

SUDOKU

WIN A £20 M&S VOUCHER IN THE *Travel* bulletin SUDOKU PRIZE PUZZLE

Fill in all the squares in the grid so that each row, column and each of the 3 x 3 squares contains the digits 1-9. Once you have completed the puzzle, simply identify the numbers that relate to the letters, A, B, C and D then e-mail the solution, with your name, company name, and full postal address plus phone and ABTA number if applicable to:

competition@travelbulletin.co.uk
Closing date for entries is Thursday, October 27th. Solution and new puzzle will appear in the next issue.

The winner for September 30th is Andrew Adair from Reliable Travel.

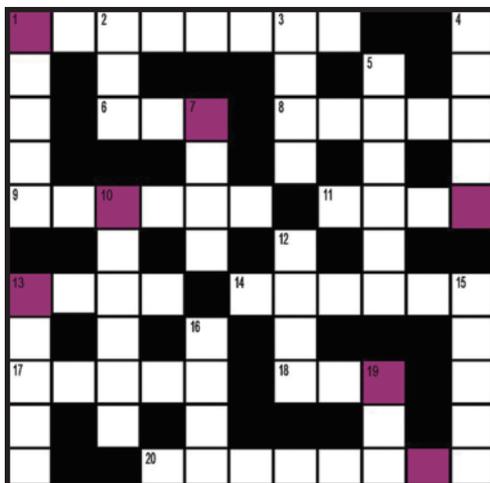
September 30th Solution: A=5 B=3 C=7 D=2

| | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|
| A | | 7 | | 5 | 9 | 8 | 4 | 3 | |
| | 5 | | | | | 3 | | | |
| | | 3 | | | | 6 | | | 2 |
| B | | 4 | 9 | | | | 5 | | 8 |
| | 5 | | 1 | 2 | | 4 | 3 | | 9 |
| C | 7 | | 8 | | | | 2 | 4 | |
| | 4 | | | 6 | | | 9 | | |
| | | | | 8 | | | | 2 | |
| D | | 2 | 5 | 7 | 3 | 1 | | 8 | |



The capital of this country is one of the oldest continuously inhabited cities in Southeast Asia. Previously known as Batavia, it was the de facto capital of the Dutch East Indies.

FILL IN THE CROSSWORD TO REVEAL THE MYSTERY LOCATION HIGHLIGHTED BY THE PURPLE SQUARES.



Across

- 1 Cruise company, sounds fit for royalty (8)
- 6 Glasgow international airport code (3)
- 8 The ____, TV show where coaches turn their chairs (5)
- 9 Precious metal which denotes 25 years (6)
- 11 Art gallery ____, Modern (4)
- 13 Known as The Eternal City (4)
- 14 European nationality and pastry (6)
- 17 Port city in Brittany (5)
- 18 One of the Kardashian sisters (3)
- 20 Hotel company founded in 1937 by Ernest Henderson and Robert Moore (8)

Down

- 1 Feelgood movie release, Mrs. Harris Goes to ____ (5)
- 2 InterContinental is one of their brands (3)
- 3 Capital of Fiji (4)
- 4 The largest of the Greek islands (5)
- 5 Capital of Rwanda (6)
- 7 Discounted travel fare (4)
- 10 Joanna, the voice of the Hurtigruten ads (6)
- 12 Small island between Guernsey and Jersey (4)
- 13 Capital of Morocco (5)
- 15 One of the Great Lakes (5)
- 16 US state, home to Zion National Park (4)
- 19 Annual check to keep your car on the road (3)

CROSSWORD

Down: 1 PARIS, 2 IHG, 3 SUVA, 4 CRETE, 5 KIGALI, 7 APEX, 10 LUMLEY, 12 SARK, 13 RABAT, 15 HURON, 16 UTAH, 19 MOT.
Mystery Word: PALERMO
Across: 1 PRINCESS, 6 GLA, 8 VOICE, 9 SILVER, 11 TATE, 13 ROME, 14 DANISH, 17 BREST, 18 KIM, 20 SHERATON.

Travel Bulletin, Youtravel and 14 of their valuable partners hit the road last week training agents in Solihull, Bristol and London over three evenings. Headline sponsors were Hilton Dalaman, Visit Malta, Ajman Tourism and Orascom Egypt. Travel Bulletin's Matt Hayhoe caught up with some of the sponsors and with Youtravel's Josh Lewis taking the pics, see the fun unfold!



Shady Rimon, Orascom Development's head of sales for Egypt

HOT ON the heels of the Chedi El Gouna's opening date being pencilled for December 1, 2022, Orascom's head of sales for Egypt, Shady Rimon, spoke about the variety on offer at the El Gouna destination and how the brand is set to boost its trade partnerships.

How will The Chedi El Gouna complement the wider El Gouna resort?

It suits the concept itself, because we're talking about more direct business from the different markets. It's a perfect time to have such luxury products in El Gouna, in addition to the other products as well.

How are you going to be interacting more with agents beyond the YouTravel roadshow, and how do you plan on building the relationships through 2023?

We're increasing our activities here in the UK, whether with the marketing activities or fam visits. We're increasing our contracts with TUI and easyJet because the UK is one of our priorities to diversify. We see very good potential from the UK.

Of course, we're running some incentives for the agents, as well as sponsoring events throughout the year to introduce the Chedi El Gouna. We'd like to encourage MICE clients as well, so not only luxury agents but MICE operators, I think there's a big potential there.



Hilton Dalaman on the UK market and diverse choices on-property

What's unique about the Hilton Dalaman that consumers can't find elsewhere?

Hilton Dalaman Sarigerme Resort and Spa is located in the middle of stunning nature, surrounded by a mountain range, a river and the sea. Our Lake House Area and the location is unique in the Dalaman area.

How important is the UK travel market in general to the hotel, and how important are the UK agents in particular?

The UK market is the main Market for Hilton Dalaman Sarigerme Resort and Spa. Of course our partners and agents are all very important for us and we love to meet up with them at any time we are able to.



How do you plan on interacting with agents in the coming months?

Nearly every month we will be in the UK presenting our Hotel by roadshows, trade fairs or individual store visits to catch up with the agents.



Ajman Tourism on unique vEmirati positioning and agent importance

Chris Lee and Mary Murphy, account directors at Ajman Tourism, spoke on the unique Emirati's offering and the strength of the UK market.

so you can get a five-star luxury hotel, but the pricing is pretty good. With the hotels, we've got natural sandy beaches, you've got wetlands, you've got the great outdoors, and there really is just something to do for everyone.

How is Ajman positioning itself as a distinct destination in the Emirates?

It's the smallest Emirate in the UAE, but we class it as a little gem. It's undiscovered, but it packs a punch! It's really good value for money,

How important is the UK market and trade at the moment, and how important could it be moving forward?



The UK is the third largest international market and we are on target to match 2019. We're doing fam trips and we're actually running a competition at the moment for places on a fam. We're bringing people out there, we're covering the press, we've got social media campaigns. So really we're hitting every target.



Elite Conference 2022

September 30th - October 3rd saw the Spanish Tourist Board, Andalucía Tourism, Cordoba Tourism and Cordoba City Hall host the Elite Conference. Business sessions included a look at how Covid 19 has impacted mental health, a personal look at the impact and lessons learned from the pandemic and two workshops, giving agents the chance to interact with suppliers.

Delegates enjoyed activities including wine tasting, guided tours of the city and a chance to visit the Hammam alongside conference duties. *Travel Bulletin* was there to bring you a flavour of the weekend.



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& ROATÁN FROM MIAMI

NORWEGIAN BLISS
DEC 2022 & FEB 2023



INSIDE FROM
PER PERSON PER CRUISE | PER PERSON PER DAY
£ 765^{PP**} | £ 109^{PP**}

Based on 11 February 2023 sailing.

9-DAY CARIBBEAN:
COZUMEL, ROATÁN & JAMAICA
FROM NEW ORLEANS

NORWEGIAN BREAKAWAY
30 DEC 2022



INSIDE FROM
PER PERSON PER CRUISE | PER PERSON PER DAY
£ 870^{PP**} | £ 99^{PP**}

11-DAY CARIBBEAN:
DOMINICAN REPUBLIC & SAN JUAN
FROM NEW YORK

NORWEGIAN GEM
27 FEB & 10 MAR 2023



INSIDE FROM
PER PERSON PER CRUISE | PER PERSON PER DAY
£ 929^{PP**} | £ 85^{PP**}

Based on 27 February 2023 sailing.

FLIGHTS, OTHER STATEROOM CATEGORIES & SAILINGS AVAILABLE

FOR MORE INFORMATION OR TO BOOK,
VISIT NORWEGIANCENTRAL.COM OR CALL **0333 241 2319**.

*New qualifying bookings made for any open for sale 3+ night sailings made between 30 July and 31 October 2022 for individual FIT reservations and new created qualifying groups (delegates with names) for all stateroom categories. Cannot be held as a new or existing traditional or group block (except 40% discount). Not applicable to affinity / FS group types (except 40% discount). Free at Sea upgrade charge depends on cruise length – £149pp for cruises of 6-8 days. 3rd and 4th guest pay taxes only available on select sailings, and only valid where 1st and 2nd guests on booking pay full fare. 40% cruise and fly-cruise discount apply to total cruise only fare and flight cost of all guests subject to exceptions below. All offers: limits, conditions, restrictions and exclusions apply. Offers not applicable to charter or inaugural sailings. Single occupants paying 200% of voyage fare qualify. Up to £250 per person air credit applies to first and second guests (inc single guests) on reservation (inc IX, OX, BX and MX). Bookings in Balcony staterooms and above receive £250 per person air credit. Bookings in Oceanview staterooms and below receive £125 per person air credit. For new individual FIT (gross) reservations only for select open for sale Europe sailings. Air credit will be applied against cost of flights selected at the time of booking using NCL's interactive air only. Fly and Cruise bookings only, not applicable to cruise only. Not applicable to any other guests on the booking or to child or infant prices. **Lead prices are shown in £GBP and based on inside stateroom per person, cruise only and dual occupancy including government taxes, port expenses and fees. NCL reserves the right to correct any errors, inaccuracies or omissions and to change or update fares, fees and surcharges at any time without prior notice. General excise tax (GET), discretionary onboard service charges and gratuities additional. Offers non-transferable, non-refundable, have no monetary value and cannot be substituted or customised. Offers and combinability subject to availability, capacity and change or withdrawal at any time. Full terms and booking conditions available at ncl.com. NCL (Bahamas) Ltd, UK Office, Mountbatten House, Grosvenor Square, Southampton, SO15 2JU. ©2022 NCL Corporation Ltd. Ships' Registry: Bahamas and USA 661043 10/22



INDUSTRY

insight by...

Cat Reeves, brand and business growth executive, Holidays Please, on the ongoing recovery of homeworking agents.

holidaysplease

ARE OUR homeworkers earning money now? This is a question asked with trepidation when we are having conversations with travel people. As an industry we've been burnt so the 'approach with caution' attitude, nobody can be blamed for.

I want to therefore put it out there, the answer to this question and to put some figures behind it.

The answer simply is – yes, more than ever. In August 2022, our top earner pocketed nearly £15,000 – in one month. This is a salary of dreams, and probably more than your Director earns!

If we calculated the average August payout the results are earnings of £2,200 per person, which is certainly putting on smile on faces all round, especially as that's August, generally

“
The travel agent is once again being valued, as the general public who thought 'anyone can be a travel agent' has thought again when trying to sort out their cancelled trips or jump through hoops to get anywhere

one of the quietest months of the year!

We have found that in these post-pandemic times right now, it is the time to be in travel! The travel agent is once again being valued as the general public who thought 'anyone can be a travel agent' has thought again when trying to sort out their cancelled trips or jump through hoops to get anywhere. A travel agent's knowledge, experience and connections are once again of high value and we are capitalising on that not only in gaining clients, but also on their spend, as the average holiday value has also

increased to around £7,000 a booking!

Some are rejecting the idea of a 'commission only' role at the moment due to the cost of living crisis, but in actual fact there isn't a better way to keep up with the 'cost of living'. As our commission earnings are based on a percentage, earnings will always increase as the cost of things increase, in a way that salaries are unlikely to keep up with. The flip side is that there is a degree of risk of course, but the way sales are going at the moment, the benefits are hugely outweighing the risks.

Running your own travel business from home is hard work, it requires dedication, passion and commitment, but it is also so much fun, so rewarding and the sky really isn't even the limit.



IT'S TIME FOR CAPITAL

Newmarket Holidays is offering a historical tour of the Capital Region.



NEWMARKET HOLIDAYS is offering a trip to the Capital Region to see historically significant landmarks in the US.

Travellers will start the tour exploring the historic sites of Colonial Williamsburg, Jamestown and Yorktown before moving onto the hustle and bustle of Charlottesville

and the beauty of the Blue Ridge Parkway and Shenandoah National Park.

There are stops in Arlington, Virginia and Washington, DC for photo opportunities in front of some of the world's most famous landmarks, before the tour moves to Maryland for excursions in Baltimore and Chesapeake Bay.

The 11-night trip costs from £1,868 per person with departures from September 2022 through to October

2023 with a choice of departure points including London Heathrow, Edinburgh, Manchester and Belfast City George Best airport. The price includes return flights, nine nights' accommodation, five included tours and excursions, services of a tour manager and all transfers in the US.

For more information and to book, visit www.newmarketholidays.co.uk or call 0333 818 3678.

SeaWorld San Diego announces new coaster

SEAWORLD SAN DIEGO has announced that the highly anticipated coaster, Arctic Rescue, will open in spring 2023.

Joining other thrill rides at the theme park, Arctic Rescue will be the longest and fastest straddle coaster on the West Coast. The multi-launch ride invites guests to hop on a snowmobile and launch at up to 40 mph. With its 48-inch height requirement, all ages can enjoy the ride. The new ride will bring awareness to the pressures the Arctic is facing and allow guests to visit, see and learn more about each animal whose species call the Arctic their home.

www.seaworld.com



Aer Lingus to fly to Cleveland from UK

AER LINGUS is to launch a new transatlantic route for summer 2023 which will see the airline operate its first service to Cleveland in Ohio, with connections from nine UK airports.

Starting on May 19, 2023, the service will operate four times a week.

Fares start from £249 each way as part of a return journey. www.aerlingus.com



Spooky spirits in San Diego

WITH SPOOKY season just around the corner, San Diego is a great choice for a last-minute Halloween escape – particularly for its choice of spirits that have dubbed it the ‘Capital of Craft’.

Founded in 2017, the You & Yours Distilling Co. bills itself as the first destination distillery, where visitors can head in and try a choice of cocktails.

Seven Cave Spirits brews limited-run tipples, with visits to the tasting room offering a unique chance to try the Agave spirit, a world-first brew.

www.sandiego.org

The Great Lakes returns to market

THE INTERNATIONAL market consortium ‘The Great Lakes USA’ is returning to the UK market for 2022/23.

Consisting of the states of Wisconsin, Illinois, Indiana, Ohio, Michigan, and Minnesota, the joint effort complements individual marketing efforts and connects the region as a whole with the UK market.

Cellet, the marketing and PR firm behind The Great Lakes USA, is inviting the UK trade to join in and keep an eye as new campaigns and strategies are developed.

www.greatlakesusa.com

SPL Villas gets the Florida feeling

SPL VILLAS has expanded into the United States for the first time, launching a portfolio of villas across Orlando, Florida.

The portfolio comprises villas in a range of collections, from Young Families to Large Groups.

All villa communities are a short drive from Orlando’s choice of theme parks and boast a range of facilities from pools to gyms and games rooms.

Edward Frampton–Fell, managing director, SPL Villas comments: “Introducing Orlando to our portfolio has been part of our long-term business plan and strategy from day one and we are over the moon to have made this expansion. The Orlando villa market is huge for UK holidaymakers and we are excited to be able to offer a strong programme of named villas to our agent friends through our trade partnership with Travelpack.”

Offerings within the new portfolio include 14-night stays at Villa Coolidge in Windsor

Hills, a nine-minute drive away from the Walt Disney World Resort. The villa can sleep up to 10 guests and offers a heated pool, Jacuzzi, barbecue, covered dining area and games room. Prices, including economy flights from London Heathrow, start from £899 per person based on a January 5, 2023 departure.



American Queen Voyages’ lakeside living

AMERICAN QUEEN Voyages has teamed up with the National Museum of the Great Lakes to enlist ‘Lakelורים’, permanent lake-based lecturers, for its 2023 great Lakes season aboard Ocean Voyager and Ocean Navigator.

The lecturers will lead sessions and answer questions throughout the cruises, helping guests immerse themselves in

their surroundings and find out all there is to know about the five Great Lakes.

Ocean Voyager and the identical Ocean Navigator hold capacity for up to 202 guests, and offer 11- to 16-day voyages to all Great Lakes, with chances to explore the haven of Manitoulin Island, the Horseshoe Falls of Niagara, the Henry Ford Museum in Detroit and more.

Light Blue Travel is the UK representative for American Queen Voyages, offering a choice of all-inclusive packages. A 12-night ‘Splendour of the Lakes’ cruise from Chicago to Toronto starts from £5,795 per person, including flights, a two-night pre-cruise hotel stay with breakfast, the nine-night luxury cruise with all meals and drinks, guided shore excursions in each port, transfers overseas, gratuities, and port charges.

www.lightbluetravel.co.uk



Universal Studios Hollywood counts down to Super Nintendo World

THE HIGHLY-ANTICIPATED Super Nintendo World is set to land at Universal Studios Hollywood in 2023.

Guests will be transported into the world inspired by video game characters like Mario,

Luigi and Princess Peach, delving into a land inspired by the Super Mario Bros game series.

In partnership with Nintendo, the Universal Creative team have crafted a vibrant land, with a groundbreaking ride giving guests a chance to take part in an augmented reality version of Mario Kart, enhanced by a choice of themed dining and shopping experiences.

To mark the opening, the Feature Presentation retail outlet is offering Nintendo-themed apparel, plush and other merchandise, so guests can get ready for the grand opening in early 2023.

AttractionTickets.com offers trade-friendly tickets to Universal Studios Hollywood starting from £93 per adult and £88 per child, with a second day free special offer currently available. www.universalstudioshollywood.com / www.attractiontickets.com



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Virgin Atlantic expands with daily Tampa service

VIRGIN ATLANTIC is continuing its transatlantic expansion with a new direct route from London Heathrow to Tampa, launching on November 3, 2022.

The new year-round service will initially fly four times a week before bolstering to a daily service from November 28, 2022. Economy fares start from £436 per person. www.virginatlantic.com



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- Guided tour of Houston's NASA Johnson Space Centre
- Visit the Alamo in San Antonio
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Call: **01283 744300** or visit: rivieratravel.co.uk/agents

Price based on two people sharing, subject to availability and correct at time of print. Single rooms available at a supplement. Additional entrance costs may apply. Riviera Travel booking terms and conditions apply. ABTA V4744 ATOL 3430 protected. Images used in conjunction with Riviera Travel.





Inside Alaska with A&K Off the Grid

LUXURY TRAVEL company Abercrombie & Kent has launched its 'Off Grid Adventures' collection which features the chartered cruise 'Alaska's Inside Passage'. The exclusive journey allows guests to explore the pristine beauty of North America's fjordlands on a once in a lifetime voyage. www.abercrombiekent.co.uk

Ghosts and Goblins galore at Gatorland

THE 'ALLIGATOR Capital of the World' is bringing back its 'Gators, Ghosts and Goblins' Halloween event for the fourth consecutive year. Fit for all ages, the Gatorland Halloween bonanza will take place over three weekends from October 15-30, 2022.

Swamp Ghost's Monster Museum returns for the

event, where visitors can discover more about the world's most infamous monsters including the Loch Ness Monster, the Jersey Devil, the Chupacabra and Moth Man. For the adults, there is a chance to enjoy Frank & Stein's Ooky Kooky Oktoberfest which features live music from Polkageist, Gatorland's own polka band. The event also hosts multiple themed areas, interactive characters, animal meet-and-greets, and the Children's Halloween Costume Parade.

Gators, Ghosts and Goblins is included with a regular park admission ticket. www.gatorland.com



Image Credits: Left - Abercrombie & Kent, Right - Gatorland

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UNDER THE CAPE VERDE SUN

Cape Verde Experience has added the island of Maio to its collection.

CAPE VERDE Experience is offering more island-hopping holidays this winter with the addition of Maio to its island collection.

Maio adds a new beach escape to the tour operator's Winter 2022/23 programme. Accommodation is offered

at Stella Maris, a small and welcoming hotel with views over the ocean, an infinity pool and its own private beach.

Featuring eight of the 10 islands, the tour operator offers island-hopping itineraries taking in multiple islands, along with tailormade tours and experiences. Carnival packages and a seven night "Cape Verde Archipelago Cruise" are also offered.

Sal and Boa Vista remain two of the operator's most popular islands and the company advises that its Christmas and

New Year dates are selling out. All-inclusive and full board options are offered, as well as bed-and-breakfast and self-catering.

Flights are offered from Gatwick, Manchester, Birmingham and Bristol and holiday packages include flights, private transfers, access to UK airport lounge, Cape Verde's TSA (Airport Security Tax) and the service of a knowledge resort team.

www.capeverde.co.uk or call 01489 866969.

An elegant escape to Sri Lanka

ELEGANT RESORTS is offering a seven-night stay in an ocean view room at Anantara Peace Haven Tangalle Resort, Sri Lanka.

With temperatures around 27 degrees in the colder months, the country is perfect for winter sun holidays.

A stay on a bed-and-breakfast basis is from £2,265 per person. The price includes return private transfers, economy flights with Sri Lankan Airlines and UK lounge access.

This is based on a December 1, 2022 departure date.

Contact *Elegant Resorts Reservations* on 01244 897514

Rest and rec at Windjammer Landing

WINDJAMMER LANDING Villa Beach Resort announces new programming to support its ethos of holistic wellness and experiences. The new wellness programmes invite guests to connect with their mind, body, and spirit during their travels. From Hummingbird Yoga to Full Moon Rituals and three new Detox, Immunity and Weight Loss Retreats, wellness programmes are available daily and start at £20 per person. www.windjammer-landing.com





Celebrations at Casa de Campo

CASA DE Campo Resort & Villas, the Dominican Republic's first resort, is celebrating its 40th anniversary with select performances at its amphitheatre at Altos de Chavón this winter.

November 4, 2022 will see Wilfrido Vargas return to the venue for a special anniversary concert.

Tui offers seven nights at the five-star resort from £1,502 per person, including return flights and accommodation in a Superior Casitas Double Room on an all-inclusive basis.



British Airways unveils twice-weekly Aruba service

GETTING TO Aruba is set to be made all the easier next year, with British Airways launching a twice-weekly direct flight from London Gatwick on March 23, 2023.

The service is bolstered by a choice of package options, including a seven-night stay at the Bucuti & Tara Beach Resort from £1,789 per person. www.britishairways.com/aruba

Palladium Hotel Group recaps a packed summer

FROM ROCK-AND-ROLL openings to cornerstone anniversaries, Palladium Hotel Group has recapped its busy summer schedule.

Following the success of Hard Rock Hotel Tenerife and Hard Rock Hotel Ibiza, the group realigned with the rock-and-roll hospitality brand for the Hard Rock Hotel Marbella. Opening on July 14, 2022, the resort hosts 385 guestrooms in the sought-after Puerto Banus area. Five-star services and leisure options, including two pools and six restaurants, await guests looking to live like a rockstar.

The new TRS Ibiza Hotel also opened its doors this summer, offering premium adults-only all-inclusivity on the west coast of the island. The property marks Ibiza's first all-inclusive and adults-only option, with access to the Ushuaïa Ibiza Beach Hotel and Ibiza's Hard Rock Hotel included.

Grand Palladium Hotels & Resorts commemorated 20 years in Riviera Maya, with both the Grand Palladium Kantenah Resort & Spa and Grand Palladium Colonial Resort & Spa bringing in the anniversary in style. www.palladiumhotelgroup.com



The Harbor Club's exclusive group rates

THE HARBOR Club, Curio Collection by Hilton, is offering exclusive rates for group meetings, incentive events or agency get-togethers.

From team building events to incentive celebrations, the resort can cater to a choice of group get-togethers, with meeting rooms equipped with AV equipment and expert meeting planners.

Group packages also include private group check-in, a complimentary room for

every 30 booked, a complimentary one-category room upgrade for group leaders and organisers, a cocktail reception, 15% off spa treatments, complimentary use of function spaces, and free Wi-Fi.

The offer is valid for group bookings of 20 or more taken by December 31, 2023. A minimum stay of three nights applies. *For more information on this offer, contact Suzy Trott at SILVA LINING at suzy@silvalining.org*

GO SOLO THIS SEASON

Fred. Olsen Cruise Line celebrates solo travellers with its no single supplement offers



FRED. OLSEN Cruises is offering solo travellers who opt to get away in 2022/2023 the opportunity to enjoy a twin cabin with no single supplement on selected grades and sailings.

Included in the offer are numerous opportunities to venture into the emerald-green islands of the Azores, chase away the winter cold in the Canary

Islands or enjoy the scenic views of the River Seine. Durations range from four to 19 nights, with regional departures from Liverpool, Dover, London Tilbury, Portsmouth and Southampton.

The offer is made applicable to new bookings made by August 31, inclusive, on selected September 2022 and March 2023 cruises, and based on sole occupancy of specific grades of twin and double cabins.

Highlights of the no single supplement offer include *Balmoral's France Short Break*, with solo traveller prices at £399 to explore Rouen and Honfleur; *Bolette's 19-night Islands of the Canaries and Cape Verde*, at £1,999 for a superior twin or double cabin with no single

supplement, with the opportunity to discover the wonders of Lisbon, Tenerife and Porto Novo among many others, *Balmoral's Festive Spain and Portugal* in which solo travellers can enjoy the festive season in Madeira for £1,299; and finally the *Borealis' 8-night Festive Spanish Break* from £799 and the chance to experience a Spanish winter in Gijón and Vigo.

"We love exploring the world and showcasing the many fantastic destinations it has to offer, and we don't want travelling alone to be a barrier to that," said director of product and customer service at Fred. Olsen Cruise Line, Clare Ward.

www.fredolsencruises.com

Discover South America with Wendy Wu

WENDY WU Tours is offering the Ultimate South America Tour, which will take visitors on thrilling journeys through the continent.

The tour will allow travellers the opportunity to explore the diverse landscapes of Peru, Bolivia, Chile, Argentina and Brazil. The unforgettable trip offers plenty of opportunities to discover the ancient wonders and hidden treasures of South America for £9,440 per person for 29 days.

Wendy Wu Tours also offers a 50% discount for solo flights, as well as a 'Partners Flies Free' policy. www.wendywutours.co.uk

Going it alone in the Golden State

EXPLORE THE US' Golden State as BA Holidays offer return flights to Los Angeles and seven day car hire for £679 per person. Solo parties are urged to explore the vast state, with affordable accommodation in San Francisco, Los Angeles and San Diego, and a never-ending itinerary of activities available. Venice Beach is a popular destination for solo travellers, with the iconic boardwalk hosting boutiques and surf-culture hard to find anywhere else. In such a large state, solo travellers will rarely feel alone. www.visitcalifornia.com



Ride into the sunset at Estancia Los Potreros

RANCH RIDER is offering a seven night stay at the Estancia Los Potreros in Cordoba, Argentina, for anyone wanting to embrace the adventure and immerse themselves in the authentic gaucho lifestyle. The organic cattle farm, now in its fourth generation of ownership, offers guests the chance to rope and round up the 700-strong herd as well as partake in weekly Gaucho Games and polo matches.

For pure exhilaration, guests can ride to 'The Top of the World', the highest point on the property and take in the spectacular views of the surrounding Sierra Chicas. For the less adrenaline-fuelled guests, Estancia Los Potreros offers pools,



hammocks and verandahs throughout the ranch, giving guests a perfect chance to relax while taking in Cordoba Hills.

Ranch Rider offers seven nights at the ranch for £2,545 per person, which includes accommodation, food and beverage services, activities and the full use of the ranch facilities. Return flight is not included. www.ranchrider.com



Travelling solo in Tahiti

FOR THOSE looking for the solo trip of a lifetime, look no further than the untouched paradise of Fakarava in The Islands of Tahiti, tailor-made by Audley Travel.

Referred to as Tahiti's best well-kept secret, the island of Fakarava promises to be a pristine paradise. The UNESCO biosphere lagoon hosts vivid coral reefs, a myriad of marine life, and unparalleled landscapes, as well as the famous Tumakohua Pass, otherwise known as the 'Wall of Sharks'.

Solo guests have the opportunity to immerse themselves into the culture

and experience the daily life of a Polynesian family by staying in one of the family-run Tahitian Guesthouses. Being hosted by a local family is the perfect opportunity for visitors to delve deeper into the culture and discover hidden treasures on the island unbeknown to the average tourist.

Gaining a valuable insight into what to see and experience on the island, as well as the heritage that surrounds French Polynesia from a local perspective in something very few will experience in their lives, and is an opportunity not to be missed. www.tahititourisme.uk

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With two amazing 7-night itineraries, The Irresistible Med stops in Toulon, Marina di Carrara, Ajaccio, and Olbia, while our French Daze & Ibiza Nights features Marseille, Cannes, and Palma de Mallorca. Both voyages include an amazing overnight in Ibiza to experience the day-to-night culture of this coveted Balearic isle.

With bookings made even easier using your LetsGoBook link, your Sailors get amazing savings of 25% off when you book them by 15 November (which is combinable with other offers), — plus \$100 in drink credits when they pre-pay for Bar Tab.



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"The design elements and intimate spaces around the ship made it feel like a private yacht. The food was **AMAZING.**" — **Jordan**



"The crew was the friendliest and warmest I've ever experienced. The design is very clever; the ship is gorgeous." — **Noam**

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